



Summary

Industry:	Metals
Application:	DN150 Gate Valves
Actual Saving:	£25,000
Payback Period:	Immediate



ERIKS Saved Over £25,000 With a Reduced Lead Time

ISSUE

ERIKS were approached by a renowned steel manufacturer, who had a major problem sourcing a DN150 gate valve for their Scunthorpe site. The valve required was an old British Standard specification and a "must have" face-to-face dimension for an existing pipework system.

The pipework had a number of faulty valves and once installed could not be altered in anyway. In addition, the existing contracted valve supplier could not supply replacement valves with the requirements specified and within a suitable time frame.

SOLUTION

Following an initial consultation and examination of the pipework, ERIKS consulted with their valves core competence centre. After a detailed discussion it was decided that an ECON cast steel API Gate valve would prove to be the best solution - plus it was available from stock.

The ECON valves were to be accompanied with specially manufactured spacer plate flanges which would help make up the overall face-to-face dimension and enabled the continued use of the existing pipework.

Furthermore, the quoted delivery lead time was substantially reduced and the application was standardised for a more cost effective solution for the future.

OTHER BENEFITS

- Technical know-how
- Cost saving
- Reduced lead time
- Bespoke product

FURTHER COMMENTS...

The client was very happy to proceed with the saving of £25,000. Furthermore the delivery time was significantly reduced.

MORE INFORMATION

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know-how makes the difference

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