



ERIKS – an SKF Authorised Distributor

The benefits of sourcing SKF branded products and services via an authorised supplier



know-how makes the difference

ERIKS



Working together to meet our customers' needs

About ERIKS

As Europe's leading industrial services provider, ERIKS engineering knowledge and expertise provides comprehensive services through our national network of 65 service centres. Our specialist bearing team is able to offer engineering solutions and industry know-how, working alongside SKF, to bring you an unparalleled level of service.

Our local teams are part of a much larger network and can call on specialists spanning from product technology to logistics and design engineering, offering you advice and support on key business areas allowing you to improve your organisation's reliability and cost base.

Why you should choose an SKF Authorised Distributor

Why source your SKF branded products and services via ERIKS, an SKF Authorised Distributor? Why not simply source them from an independent supplier?

The simple answer to that question is that dealing with an SKF Authorised Distributor will give you total peace of mind. However, to answer that question in a little more detail, listed on the opposite page are just some of the reasons why dealing with an SKF Authorised Distributor assures you of the best products and services available.





Technical advice

As an SKF Authorised Distributor, ERIKS is qualified to bring you the highest industry standard of technical advice, both pre- and post- sale, on your application and solution, helping you make the most efficient and cost-effective specification from the outset.

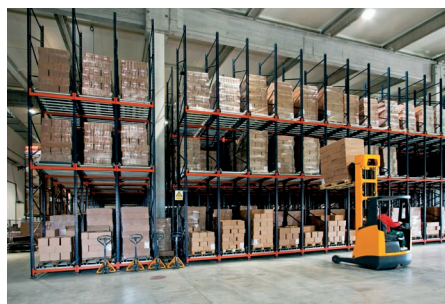


Traceability

There has been a marked increase in the proliferation of counterfeit bearings and other engineering products in the marketplace. By dealing with an SKF Authorised Distributor you can ensure that when you ask for SKF bearings, you receive genuine SKF bearings.

Availability

An SKF Authorised Distributor can supply a vast amount of your off-the-shelf requirements direct from stock within 24 hours. The company's European Distribution Centre (EDC), a single, central warehouse in Tongeren, Belgium, delivers daily, five days a week, all year round, to our nationwide network of distributors.



A full range

The depth of products that can be supplied by SKF Authorised Distributors runs into tens of thousands of items. Your SKF Authorised Distributor can give you swift access to them all, including over 24,000 bearings, 1,250 seals, 10,000 linear motion components and 2,000 maintenance products.



MRO efficiency

Because EDC stocks over 16,000 different SKF product lines which can be delivered next day, you can reduce your stocks, saving you money and time in purchasing, stockholding and administration.

Avoid counterfeit bearings

Quality and reliability are crucial in all products perhaps no more so than with bearings, where a failure could at best cause inconvenience or, at worst, result in a major life-threatening disaster. This is why SKF is working with other manufacturers to fight the sale of counterfeit bearings. These products may look like the genuine article but they are illegal and will ultimately cost you money, as they may fail catastrophically in a short space of time and without warning.

By contrast, products such as our latest SKF Explorer bearings are produced to the highest standards, with technically

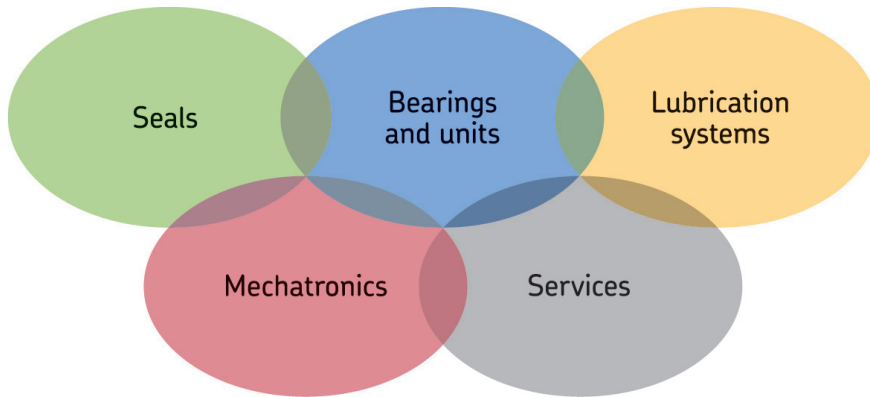
advanced materials which have been tried and tested under the most demanding conditions. That means a long, trouble-free operating life, low through-life costs and complete peace of mind.

Today's machinery is designed to run more efficiently at higher speeds and loads and bearings of obsolete design are likely to be incapable of working in the modern day environment.

By buying from ERIKS, an SKF Authorised Distributor, the customer can be assured of not only the warranty and the traceability of all products supplied,

but the latest design and specification from SKF.

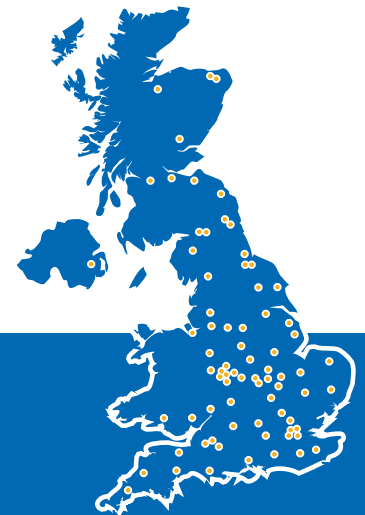




The Power of Knowledge Engineering

Drawing on five areas of competence and application-specific expertise amassed over more than 100 years, SKF brings innovative solutions to OEMs and production facilities in every major industry worldwide.

These five competence areas include bearings and units, seals, lubrication systems, mechatronics (combining mechanics and electronics into intelligent systems), and a wide range of services, from 3-D computer modelling to advanced condition monitoring and reliability and asset management services. A global presence provides SKF customers uniform quality standards and worldwide product availability.



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